



Lisa Reddinger
Biographical Sketch
“The Future of Existing Buildings”



Lisa Reddinger is a Senior Building Scientist of Chelsea Group, Ltd., a leading firm in building science consulting. Ms. Reddinger works with a team of Chelsea engineers to develop projects and build client relationships around their mechanical infrastructure needs. At the center of her work, Ms. Reddinger is expanding Chelsea Group’s partnerships in the hospitality industry, and with condominium properties. She leads the company’s single point of client contact (SPOCC) program, which focuses Chelsea Group resources on assessing client needs and creating long-term solutions for their existing building infrastructure.

Ms. Reddinger brings to Chelsea Group more than twelve years of experience in developing energy services performance contracts for the ESCO industry. Prior to joining Chelsea Group, she began her building science journey while still in college, as an intern for Chevron Energy Solutions (CES). From there, Ms. Reddinger was employed full time with CES as a Business Development Manager where she worked for 6 years—initiating and completing projects, selling advanced building efficiency solutions, and expanding a customer base within various client geographies—before signing on with Siemens Building Technologies.

Highlights of Ms. Reddinger’s contributions while employed at CES include a \$4,200,000 Bellevue Union Elementary School District project, where she targeted, developed, negotiated, and closed the sale of a 612 kW solar system at four schools within the District; Frontenac USD 249—at a price tag of \$950,000—via working with the District to develop a program, including additional capital improvements to manage internal costs and create near 50% more profit to bottom line; and Cherokee USD 267—at a price point of \$1,200,000—where Ms. Reddinger was able to use her skills to increase the project value by \$500K by developing opportunities and building relationship rapport.

Ms. Reddinger originally joined Johnson Controls (JCI), within their Energy Solutions group, when she arrived in Hawaii in 2014. At JCI, she focused on existing infrastructures and how to make them more efficient, along with providing clients with solar and other renewable projects. Two of which included working closely with the City of Atwater on incorporating solar into its Waste Water Treatment Plant operations, and leading contract negotiations for upgrades and retrofits within the Redwood City School District. These successful collaborations showcased



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Ms. Reddinger's ability to expertly combine performance contracting and third party financing with technical solutions.

Ms. Reddinger received her Bachelor of Science in Marketing from Penn State University, and is currently in the process of joining the AEE.